

TUGU INSURANCE COMPANY, is a General Insurance Company, that was established in HK in 1965 and located in Wanchai area. The Company is based in Indonesia and a member of HK Federation of Insurers.

We are looking for competent candidate to fill up an open vacancy in Business Development for the following post:

Manager – Business Development

Responsibilities:

1. Explore and line up business opportunities with producers in expanding commercial and personal line business
2. Develop distribution channels, maintain good business relationship and provide quality services to the clients
3. Formulate business strategies, marketing plan to facilitate business growth and achieve the Company's business targets
4. Organize, manage and support product development, marketing campaigns, product enhancement and competitive analysis
5. Conduct product briefing with producers for their corporate clients as worksite marketing
6. Support and execute the development of e-platform for internal users and producers
7. Participate in ad hoc projects

Requirements:

1. Degree in Business Administration or related disciplines
2. Possession of ACII/ANZIIF (Senior Associate) or above is preferred
3. Minimum 5 years working experience in general insurance and good knowledge in market trend
4. Proficiency in MS Excel, Word, PowerPoint and Chinese word processing
5. Good command of both written and spoken English and Chinese
6. Sales oriented, positive, self-motivated and can work under pressure
7. A good team player with excellent analytical and communication skills

TUGU is an equal opportunity employer and we provide comprehensive and attractive remuneration package for the right candidate.

If you think you are the right person and interested in joining us, do not hesitate to send your detailed resume, stating expected salary, contact phone number to the Manager – HR & Admin Division by email to hr@tuguhk.com. Only short-listed candidate will be offered for an interview. All information collected will be treated confidential for recruitment purpose only.